

Foundation Center Cooperating Collection
at the Atlanta-Fulton Public Library
Ivan Allen, Jr. Reference Dept., 2nd floor Central Library

Grant Directories

(These include grants for nonprofit entities and individual researchers and people in the arts. Students see section on Students – Money for Education)

Foundation directory online (online database accessible in the Ivan Allen, Jr. Reference Dept., 2nd fl. Central Library, which includes a search of grants and 990-PF IRS tax returns)

Foundation grants to individuals 361.76 FOUNDATION (Also available as an online database accessible in the Ivan Allen, Jr. Reference Dept., 2nd fl. Central Library)

National directory of corporate giving 361.73 NATIONAL

The grants register 378.3 GRANTS

Annual register of grant support, a directory of funding sources 378.3 ANNUAL

National guide to funding in health 361.7632 NATIONAL

National guide to funding in AIDS 361.73 NATIONAL

National guide to funding in substance abuse 361.73 NATIONAL

Grant\$ for mental health, addictions and crisis services 363.22 GRANTS

GrantFinder. Social sciences 300.79 GRANTFINDER

Directory of social service grants 361.7632 DIRECTORY

National guide to funding for community development 361.73 NATIONAL

Grant seekers guide: foundations that support social & economic justice 361.7632 GRANT

Social justice grantmaking, a report on foundation trends 303.372 SOCIAL

Grants for minorities 001.44

Grants for women and girls 361.73

Directory of grants for organizations serving people with disabilities 362.4 DIRECTORY

National guide to funding in aging 362.63 NATIONAL

Grants for children and youth 361.7632 GRANTS

Grants for religion, religious welfare and religious education 361.73 GRANTS

GrantFinder : Medicine 610.079 GRANTFINDER

GrantFinder: Science 507.9 GRANTFINDER

National guide to funding for the environment & animal welfare 363.7082 NATIONAL

Directory of computer and high technology grants 004.079 DIRECTORY

Grant Directories (cont.)

National guide to funding for information technology 361.73 NATIONAL

National guide to funding for libraries and information services 361.73 NATIONAL

Grants for arts, culture and the humanities 361.7632 GRANTS

Guide to funding for international and foreign programs 361.7 GUIDE

Grants for foreign and international programs 361.7632 GRANTS

International grantmaking III, an update on U.S. foundation trends 361.7632 INTERNATIONAL

National guide to funding for elementary and secondary education 361.73 NATIONAL

National guide to funding in higher education 361.7 NATIONAL

Grants for higher education 001.44

Directory of research grants 361.76 DIRECTORY

Directory of operating grants 361.7632 DIRECTORY

Operating grants for nonprofit organizations: over 1000 grants for organizations supporting arts & culture, children & youth programs, community development, economic development, health care, rural programs, social services, and urban programs 658.15224 OPERATING

Directories of Funders

The Foundation directory (2 vols.) 061 FOUNDATION (Also available as an online database accessible in the Ivan Allen, Jr. Reference Dept., 2nd fl. Central Library)

The Foundation 1000 361.76 FOUNDATION

Corporate foundation profiles 361.763 CORPORATE

America's new foundations 361.7 AMERICA'S

Fundraising

Effective fundraising for nonprofits: real-world strategies that work 658.1522 BRAY

Where the money is: a fund raiser's guide to the rich 361.7 BERGAN

The millionaire next door: the surprising secrets of America's wealthy 332.024 STANLEY

The charitable impulse: wealth and social conscience in communities and cultures outside the United States 361.7 JOSEPH

America's nonprofit sector: a primer 361.7 SALAMON

How foundations work : what grantseekers need to know about the many faces of foundations 361.7623 MCILNAY

The charitable appeals fact book: how Black and white Americans respond to different types of fund-raising efforts 361.7 CARSON

Fundraising (cont.)

- Fund raising in the Black community: history, feasibility, and conflict* 361.73 DAVIS
- Wealth transfer estimates for African American households* HAVENS
- African American philanthropy in metro Atlanta* COMMUNITY
- Successful fund raising techniques* 361.7 CONRAD
- How to solicit big gifts* 361.7 CONRAD
- Foundation fundamentals: a guide for grantseekers* 361.7 FOUNDATION
- Foundation yearbook: facts and figures on private and community foundations* 361.7632 FOUNDATION
- Guide to U.S. foundations, their trustees, officers, and donors* 361.7632 GUIDE
- Foundation giving trends: update on funding priorities* 361.7632 FOUNDATION
- Foundation growth and giving estimates: current outlook* 361.7632 FOUNDATION
- Giving in the aftermath of the Gulf Coast hurricanes: report on the foundation and corporate response* GULF
- Fundraising and resource development* 361.7 FUNDRAISING
- Nonprofit investment policies: practical steps for growing charitable funds* 658.15224 FRY
- Fund raising: evaluating and managing the fund development process* 658.15 GREENFIELD
- The complete guide to fundraising management* 658.15224 WEINSTEIN
- Fundraising for social change* 361.7068 KLEIN
- Fund raiser's guide to human service funding* 361.70681 FUND
- Social service organizations* 361.70973 SOCIAL
- The pastor's guide to fund-raising success* 254.8 LEVELL
- The fund-raising handbook* 658.15224 KRIT
- Fundraising for dummies* 658.15224 MUTZ
- The nonprofit handbook: Fund raising* 658.15224 NONPROFIT
- Fundraising magic* 361.7 STIRLING
- What volunteers should know for successful fund raising* 361.7 GURIN
- Dear Chris: advice to a volunteer fund raiser* 361.7 VERDERY
- Fund raising & marketing in the one-person shop: achieving success with limited resources* 658.15224 HENLEY

Fundraising (cont.)

Fundraising on the Internet: the e-PhilanthropyFoundation.org's guide to success online
658.15224 FUNDRAISING

Fund raising letters: a comprehensive study guide to raising money by direct response marketing
361.7 HUNTSINGER

The complete book of model fund-raising letters 808.066351 KUNIHOLM

KRC portfolio of fund raising letters 361.73 CROHN

How to create and use solid gold fund-raising letters 658.15224 CONE

Maximum gifts by return mail 659.15 KUNIHOLM

How to write successful fundraising letters 658.15224 WARWICK

Direct mail fund raising: letters that work 658.1 TORRE

Telephone fund raising 361.7 SEGAL

Designs for fund-raising: principles, patterns, techniques 361.7 SEYMOUR

Fundraising for non-profit groups: how to get money from corporations, foundations, and government 361.7 YOUNG

The professionals' guide to fund raising, corporate giving, and philanthropy: people give to people
361.7068 ADAMS-CHAU

The ultimate benefit book: how to raise \$50,000-plus for your organization 361.7068
BRENTLINGER

For fun and funds: creative fund-raising ideas for your organization 361.7068 DESOTO

Raise more money for your nonprofit organization: a guide to evaluating and improving your fundraising 361.70681 NEW

It's a great day to fund-raise!: a veteran campaigner reveals the development tips and techniques that will work for you 361.70681 PODERIS

The zen of fundraising 658.15 BURNETT

How to rate your development office: a fund-raising primer for the chief executive 361.7 BERENDT

How to hire the right fund raising consultant: getting the most from your campaign 361.70681
RAYBIN

Make a note of it: wit and wisdom from fund raisers for fund raisers 658.15 OLCOTT

FRI capital ideas: step-by-step, how to solicit major gifts from private sources 658.1522
WILLIAMS

Secrets of major gift fund raising 658.1 MAI

Securing your organization's future: a complete guide to fundraising strategies 658.1
SELTZER

Fund raising basics: a complete guide 658.15224 CICONTE

Fundraising (cont.)

Publicity guidelines for fundraisers 659.2 WILLIAMS

Strategic fund development: building profitable relationships that last 658.15224 JOYAUX

Nonprofits - Business and Management

The Facts on File dictionary of nonprofit organization management 658.048 OTT

Philanthropy in action 361.7016 O'CONNELL

Exposing the elephants: creating exceptional nonprofits 658.048 WILCOX

Starting and building a nonprofit, a practical guide 658.048 STARTING

Forming a non-profit, tax exempt organization (for Georgia) GOHL ISABEL

How to form a nonprofit corporation 346.73064 MANCUSO

How to form a nonprofit corporation 346.73 WARDA

The complete nonprofit corporation kit 346.73064 WARDA

Starting & building a nonprofit, a practical guide 658.048 STARTING

Financial and accounting guide for not-for-profit organizations 657.9809 GROSS

Financial management for nonprofit organizations: policies and practices 658.15 ZEITLOW

Self-help accounting: a guide for the volunteer treasurer 657 DALSIME

Am I covered for--?: a guide to insurance for nonprofit organizations 368 LAIR

Quality management in the nonprofit world : combining compassion and performance to meet client needs and improve finances 658.15 KENNEDY

Strategic planning for public and nonprofit organizations: a guide to strengthening and sustaining organizational achievement 658.4 BRYSON

The collaboration challenge: how nonprofits and businesses succeed through strategic alliances
658.044 AUSTIN

Best practices of effective nonprofit organizations: a practitioner's guide 658.048
BERNSTEIN

Effectively managing nonprofit organizations 658.048 EFFECTIVELY

Wise decision-making in uncertain times, using nonprofit resources effectively 658.403 WISE

Managing the non-profit organization: principles and practices 658.048 DRUCKER

Management strategies for not for profits 658.8 BRINCKERHOFF

The Drucker Foundation self-assessment tool: participant workbook 658.048 DRUCKER

The 21st century nonprofit: remaking the organization in the post-government era 658.048
FIRSTENBERG

Nonprofits - Business and Management (cont.)

The Jossey-Bass handbook of nonprofit leadership and management 658.048 JOSSEY-BASS

A nonprofit organization operating manual: planning for survival and growth 658.048 OLENICK

Managing a nonprofit organization in the twenty-first century 658.048 WOLF

Quality management in the nonprofit world: combining compassion and performance to meet client needs and improve finances 658.15 KENNEDY

Managing for profit in the nonprofit world 658.048 FIRSTENBERG

The board member's book 361.7 O'CONNELL

Board member manual 658.422 BOARD

Nonprofit boards: roles, responsibilities, and performance 658.422 DUCA

Gaining momentum for board action 658.048 TROST

A business planning guide for not-for-profit organizations 658.8 BRINCKERHOFF

Nonprofit internet strategies: best practices for marketing, communications, and fundraising success 658.054678 NONPROFIT

Every nonprofit's guide to publishing, creating newsletters, magazines & websites people will read 070.594 WOODARD

Successful public relations techniques 659.2 PUBLIC

Promoting issues & ideas: a guide to public relations for nonprofit organizations 659.288 PROMOTING

Financial management strategies for arts organizations 700.681 TURK

By the numbers. Nonprofit organizations: a statistical guide 361.763 BY

Program Design and Evaluation

Evaluating volunteers, programs and events 361.7 VINEYARD

The 9 keys to successful volunteer programs 361.73 FLETCHER

The five most important questions you will ever ask about your nonprofit organization: participant's workbook: the Drucker Foundation self-assessment tool for nonprofit organizations 361.7 DRUCKER

Successful special events: planning, hosting and evaluating 658.15224 LEVY

Proposal Writing and Grantwriting

Proposal planning and writing 658.1522 MINER

The Foundation Center's guide to winning proposals 658.15224 FOUNDATION

The Foundation Center's guide to proposal writing 658.15 GEEVER

Thank you for submitting your proposal, a foundation director reveals what happens next 658.15 TEITEL

Models of proposal planning & writing 658.15224 MINER

Proposal writing: articles 361.7 PROPOSAL

Proven proposal strategies to win more business 658.15 HOLTZ

The Foundation Center's guide to grantseeking on the web 020.06 FOUNDATION

The only grant writing book you'll ever need 658.15224 KARSH

Grant writing for dummies 658.15224 BROWNING

The everything grant writing book: create the perfect proposal to raise the funds you need
658.15224 TREMORE

The "how to" grants manual: successful grantseeking techniques for obtaining public and private grants 658.15224 BAUER

Webster's new world grant writing handbook 658.15224 WATSON

Staffing

Nonprofit personnel policies 658.301 NON PROFIT

Human resource policies and procedures for nonprofit organizations 658.301 BARBEITO

Jobs and careers with nonprofit organizations: profitable opportunities with nonprofits 331.702 KRANNICH

America's voluntary spirit: a book of readings 361.7632 AMERICA'S

Mapping the third sector: voluntarism in a changing social economy 361.37 VAN TIL

People power: service, advocacy, empowerment : selected writings of Brian O'Connell 361.37 O'CONNELL

The halo effect: how volunteering can lead to a more fulfilling life--and a better career 361.37 RAYNOLDS

101 tips for volunteer recruitment* 361 MCCURLEY

Recruiting volunteers: a guide for non-profits 658.3111 BURKE

Volunteer recruitment book 361.7 ELLIS

Volunteering: the ultimate teen guide 361.370835 GAY

Staffing (cont.)

Children as volunteers 361.7 CHILDREN

What we learned (the hard way) about supervising volunteers 361.37 LEE

Helping people volunteer 361.37 RAUNER

Essential volunteer management 361.7 MCCURLEY

The volunteer handbook: how to organize and manage a successful organization 361.73
BATTLE

Volunteer management forms 361.7 MCCURLEY

Dealing with difficult volunteers 361.7 MACKENZIE

Building effective volunteer committees 361.7 MACDUFF

Evaluating volunteers, programs and events 361.7 VINEYARD

Beyond banquets, plaques and pins: creative ways to recognize volunteers 361.7 VINEYARD

*How to take care of you so you can take care of others: a survival guide for human service
workers and volunteers* 361.7 VINEYARD

The volunteer connection 361.7 HOWARD

Students - Money for Education

Foundation grants to individuals 361.76 FOUNDATION (Also available as an online database accessible
in the Ivan Allen, Jr. Reference Dept., 2nd fl. Central Library)

How to find out about financial aid and funding 378.30973 HOW

College student's guide to merit and other no-need funding 378.3 COLLEGE

The Scholarship book 378 SCHOLARSHIP

The College Board scholarship handbook 378.340973 COLLEGE

Peterson's college money handbook 378.3 PETERSON'S

*The everything paying for college book: grants, loans, scholarships, and financial aid – all you
need to fund higher education* 378.38 BROWN

Peterson's scholarships, grants & prizes 378.3 SCHOLARSHIPS

The grants register 378.3 GRANTS

*Scholarships, fellowships and loans: a guide to education-related financial aid programs for
students and professionals* 378.30973 SCHOLARSHIPS

RSP funding for nursing students and nurses 378 RSP

Directory of financial aids for women 378.302 DIRECTORY

Financial aid for African Americans 378.30973 FINANCIAL

Students – Money for Education (cont.)

Financial aid for Asian Americans 378.3 FINANCIAL

Financial aid for Native Americans 378.3 FINANCIAL

Financial aid for study and training abroad 378.35025 FINANCIAL

For Donors

Inspired philanthropy, your step-by-step guide to creating a giving plan and leaving a legacy
361.74 GARY

Creating a private foundation: the essential guide for donors and their advisers 361.7632
CREATING

On my way in planned giving 361.70681 SCHOENHALS

Planned giving simplified: the gift, the giver, and the gift planner 361.70681 SHARPE

Inside American philanthropy: the dramas of donorship 361.74 NIELSEN

National directory of nonprofit organizations 361.763 NATIONAL

The FRI annual giving book: including the Sheppard master plan for annual giving success
658.1522 WILLIAMS

Planned giving essentials: a step by step guide to success 658.15224 BARRETT

Foundation trusteeship: service in the public interest 361.7 NASON

Newspapers and Magazines

Chronicle of Philanthropy

Grassroots Fundraising Journal

Nonprofit Times